

## **CURRICULUM VITAE**

**NARENDER KUMAR JAIN**  
**J-151, Reserve Bank Enclave**  
**Paschim Vihar**  
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**INDIA**

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### **SUMMARY**

- An MBA and a PhD with more than 38 years of combined experience in banking and teaching
- 21 years of work experience in administrative and functional areas of commercial banks in India
- More than 17 years of experience in teaching finance courses to post graduate students
- Expertise in teaching 'Corporate Finance', 'Management of Banks & Insurance Companies', 'Security Analysis and Portfolio Management' and 'Strategic Management'
- Have organized 'Management Development Programs' for corporates
- Excellent analytical and interpersonal skills

### **EXPERIENCE - ACADEMIC**

***SCHOOL OF MANAGEMENT***  
***GAUTAM BUDDHA UNIVERSITY***  
***GREATER NOIDA***  
***201 308 (U.P.)***  
***(MARCH 2010 TO PRESENT)***

**DESIGNATION HELD**      Professor, School of Management,  
Dean, Planning & Research

### **JOB RESPONSIBILITIES**

- To monitor sponsored research activities, preparing vision document, participation in annual and long term budget exercise of the university.

- Teaching courses on ‘Management of Banks & Insurance Companies’, ‘Management of Financial Services’, ‘Financial Management’, ‘Wealth Management’

#### **ACHIEVEMENTS**

- Motivated the students to participate in academic and extracurricular activities

***FACULTY OF MANAGEMENT  
AND INFORMATION TECHNOLOGY  
JAMIA HAMDARD, NEW DELHI - 110 062  
(JULY2009 TO JANUARY 2010)***

**DESIGNATION HELD**      Head, Department of Management Studies,  
Ex-Dean, FMSIT

#### **JOB RESPONSIBILITIES**

- To Co-ordinate Full Time Post Graduate Programme in Business and Health Management
- Teaching courses on , Management of Banks & Financial Institutions, Security Analysis and Investment Management

#### **ACHIEVEMENTS**

- Motivated the students to organize seminars and to participate in other academic and other extra curricular activities

***BIRLA INSTITUTE OF TECHNOLOGY  
BUDAIYA, BAHRAIN  
(DEC 2008 TO JULY2009)***

**DESIGNATION HELD**      Professor & Dean

#### **JOB RESPONSIBILITIES**

- To teach courses in finance to students of Graduate and Post Graduate Classes  
(Management of Banking & Financial Institutions, Corporate Finance, Strategic Management, and Financial Management)

***INSTITUTE OF MANAGEMENT TECHNOLOGY  
POST BOX NO. 137  
RAJ NAGAR, GHAZIABAD 201 001  
UTTAR PRADESH, INDIA  
(JULY 2007TO SEPT.2008)***

**DESIGNATION HELD**      Professor

**JOB RESPONSIBILITIES**

- To teach courses in finance to students of Post Graduate Classes (Management of Banking & Insurance Companies, Working Capital Management, Security Analysis and Portfolio Management and Financial Management)
- Area chair for finance to coordinate different activities in finance for all the courses at the institute (2007-08)

***NIILM CENTRE FOR MANAGEMENT STUDIES  
BADAR PUR, MATHURA ROAD  
NEW DELHI 110 044, INDIA  
(MARCH 07 TO JULY 07)***

**DESIGNATION HELD** Senior Professor

**JOB RESPONSIBILITIES**

- To design and teach short term courses in Banking and Finance

***EMIRATES INSTITUTE OF BANKING & FINANCIAL STUDIES  
PO BOX 4166, SHARJAH  
AUGUST 2006 TO FEB 2007***

**DESIGNATION HELD** Senior Faculty

**JOB RESPONSIBILITIES**

- To teach courses to students of Banking Diploma, Islamic Banking and Higher Banking Diploma
- Imparting Training to practicing bankers in Gulf region in the area of banking and investment

***FACULTY OF MANAGEMENT STUDIES  
AND INFORMATION TECHNOLOGY  
JAMIA HAMDARD, NEW DELHI - 110 062  
SEPTEMBER 2000 TO AUGUST2006***

**DESIGNATION HELD** Head, Department of Management Studies,  
Ex-Dean, FMSIT

**JOB RESPONSIBILITIES**

- To Co-ordinate Full Time Post Graduate Programme in Management

- Teaching courses on Corporate Finance, Management of Banks & Financial Institutions. Management of Financial Services, Investment Analysis and Portfolio Management etc.

#### **ACHIEVEMENTS**

- Motivated the students of this institute to organize seminars and to participate in other academic and other extra curricular activities
- Attended many seminars and workshops on a regular basis

***CENTRE FOR MANAGEMENT DEVELOPMENT  
MODINAGAR ( UTTAR PRADESH )  
OCT. 1998 TO SEPT. 2000***

**DESIGNATION HELD:** Director

#### **JOB RESPONSIBILITIES**

- To Co-ordinate Full Time Post Graduate Programme in Management
- Teaching courses like Investment Analysis and Portfolio Management, Corporate Finance, Management of Banks and Financial Institutions
- To design and launch new programmes taking into account the changing market forces

#### **ACHIEVEMENTS**

- Motivated the students of this institute to participate actively in the academic and extra-curricular activities of the institute

***LAL BAHADUR SHASTRI INSTITUTE OF MANAGEMENT  
NEW DELHI  
JAN.1997 TO OCT.1998***

**DESIGNATION HELD:** Professor of Finance

#### **JOB RESPONSIBILITIES**

- Programme Co-ordinator for the Full Time Post Graduate Programme in Management upto June, 1998
- Teaching courses like Investment Analysis and Portfolio Management, Corporate Finance, Advanced Corporate Finance, Financial Engineering and Management of Financial Services

#### **ACHIEVEMENTS**

- Was invited by University of Delhi for a special lecture on 'Capital Markets in India'.

- Invited as Visiting Professor to Lal Bahadur Shastri Institute of Management & Technology for teaching a course on Security Analysis & Portfolio Management.
- Involved in corporate consultancy especially in the area of Bank Management, Investment Counselling and Corporate Finance.

***ICFAI BUSINESS SCHOOL, NEW DELHI***  
***1994-96***

**DESIGNATION HELD:** Co-ordinator

**JOB RESPONSIBILITIES**

- General Administration
- Taught courses like Security Analysis, Portfolio Management, Financial Management, Quantitative Methods and Management of Banks & Financial Institutions.

**ACHIEVEMENTS**

- Established this school from scratch
- Organised one “two day seminar” on Debt Financing on behalf of ICFAI Business School.
- Invited by Indore University as senior faculty for Management Development Programme on Foreign Exchange and Security Analysis in 1995 and 1996.

**EXPERIENCE - CORPORATE**

***SYNDICATE BANK***  
***(1979 – 1994)***

**DESIGNATION LAST HELD:** Manager - MM III

**RESPONSIBILITIES HANDLED**

- Credit appraisal of trade, agriculture, industry and export advances
- Industrial rehabilitation - chalking out nursing programmes and monitoring the progress of rehabilitated industrial units.
- Established the Merchant Banking Division of Syndicate Bank in Delhi.
- Was the Branch Manager at Kashmere Gate, Barakhamba Road and Tilak Nagar branches in Delhi

**ACHIEVEMENTS**

- Showed a 67% growth in the business of Barakhamba Road & Tilak Nagar branches that led to these branches being upgraded within two years of my joining.
- Started 'Quality circle' in Syndicate Bank for the first time. This effort was widely appreciated in the bank. Its demonstration was organised at the Staff Training College, New Delhi as well as at Northern India Bankers' Training College.
- Established 'Merchant Banking Division' of Syndicate Bank in Delhi.
- Computerised 'Barakhamba Road Branch' which improved its efficiency substantially.
- Worked in different parts of India and thus gathered a rich understanding of banking across regions.

***PUNJAB NATIONAL BANK***  
***(1973-1979)***

**DESIGNATION LAST HELD** Manager, Executive Director's Secretariat

**RESPONSIBILITIES HANDLED**

Started as Management Trainee and worked both at operational and administrative level

**ACHIEVEMENTS**

- Earned two promotions in less than 3 years.
- Widely appreciated in the bank for my analytical skills.

**QUALIFICATIONS**

**ACADEMIC**

<b>DEGREE</b>	<b>UNIVERSITY</b>	<b>YEAR</b>	<b>DIVISION</b>
Ph.D.	Ch. Charan Singh, Meerut	2002	
Master of Business Administration (MBA)	Delhi	1972	1st
B.Sc.(Hons)	Delhi	1970	1st

**Thesis: 'WORKING CAPITAL MANAGEMENT OF SMALL AND MEDIUM SIZED INDUSTRIES IN WESTERN UTTAR PRADESH'**

This study was conducted to understand 'Working Capital Management' practices of SME sector with focus on 'Bank Customer Relationship' and 'Credit Delivery Mechanism'. The study highlighted whether the public sector banks made any progress in improving customer service after the liberalization of Indian economy in 1991, with special reference to credit customers. The study covered 13 bank managers and 20 industrial units.

**PROFESSIONAL**

<b>QUALIFICATION</b>	<b>INSTITUTE</b>	<b>YEAR</b>
CAIIB	Indian Institute of Bankers	1977
CFA	Institute of Chartered Financial Analysts of India, (ICFAI)	1989
DBASE	National Institute of Information Technology, (NIIT)	1990

**BOOK PUBLISHED**

Jain N K, Working Capital Management, New Delhi, A P H Publishing Corporation, 2004

**PAPERS PUBLISHED**

- Jain N K, " Flying Faculty Are Weak Footholds", 'The Economic Times', New Delhi, 6/6/99
- Jain N K, " Working Capital Financing by Indian Banks", Management & Accounting Research, April-June, 2000 Volume 3, Number 4.
- Jain N K, " Working Capital Management By Small And Medium Sized Industries In Western Uttar Pradesh." , Management & Accounting Research April-June, 2001.
- Jain N K, "Services To Credit Customers: Challenges Before Banks", Management & Change, Vol. 6 No. 1 Summer, 2002.
- Jain N K, "Corporate Social Responsibility Towards Sustainable Development", Management Edge, Vol. 1, No. 1, July-December,2004

## **WORKSHOP PAPERS**

National Teachers Workshop organized by 'NIILM Centre for Management Studies, New Delhi, 24/11/2005

**'Financial Derivatives and Risk Management'**

Regional Level Review Workshop under Ambedkar Hastshilp Vikas Yojana organized by Ministry of Textiles, Government of India at Lucknow on 28.09.2005

**'Entrepreneurship, Marketing and Finance for Self Help Group'**

Teachers Training Workshop organized by 'The Technological Institute of Textile & Sciences', Bhiwani (Haryana), 10.09.2005

**'Indian Capital Market \_ Invest or Not' 'Indian Management Education'**

Conference organized by 'Hindustan Institute of Management' Agra on 12<sup>th</sup> March, 2004

**"Integration of Indian and Global Financial Markets"**

National Conference on Strategic Imperatives for Indian Corporations (14-15 February, 2004) organized by 'The Technological Institute of Textile & Sciences', Bhiwani (Haryana)

**"Domestic and Global Financial Strategies"**

National Institute of Integrated Learning in Management (NIILM), 11-12, December, 2003. Synergy 2003, NIILM – CMS, India Habitat Centre, New Delhi, 12.12.2003

**' Financing Corporate Investment in Resurgent Capital Market'**

Bharati Vidyapeeth's Institute of Management & Research Paschim Vihar, New Delhi 110 063, April 2nd, 2003

**"Corporate Social Responsibility: Responsibilities Towards Environment"**

PHD Chamber of Commerce & Industry, New Delhi: " PHD House, Opp. Asian Games Village, New Delhi 110 016, August 21st, 2002

**"Indian Management Education: Vision 2010"**

Indian Institute of Foreign Trade IIFT Bhawan, Qutab Institutional Area New Delhi 110 016, Feb 2-3rd, 2002

**"Tuning Indian Education to Meet the Challenges of a Border-less economy"**

Indira Gandhi National Open University: Distance Education Programmes-DPEP,  
New Delhi ,Feb 14-16<sup>th</sup>, 2001:

**"Primary Education & Information Technology"**

**WORKSHOPS/SEMINARS ORGANISED**

Oct. 2005	‘24X7 Work Culture – Issues & Challenges’
Oct. 2004	‘Holistic Organisational Development’
Feb.2004	‘Realigning HR strategies for 2020’
Sept.2003	‘The Emerging Service Sector in India: Shifting Pardigm’
Feb.2003	‘Managing Diversity’ – HR Perspective
Jan. 2003	‘Entrepreneurship Awareness Programme’
Sept.2002	‘Building Strong Brands’– Strategies for Select Industries
2002	‘ Role of HR during Turbulent Times’
2001	‘Marketing Strategies during Recession’
2001	‘ Emerging Trends in Brand Management’
2001	‘Winning Strategies for Success’

**MANAGEMENT DEVELOPMENT PROGRAMMES**

**FINANCE FOR NON-FINANCE EXECUTIVES**

In company for: Grasim Industries, Bharati Telesoft & 1 open programme

**AWARDS & SCHOLARSHIPS**

Awarded VKRV Rao medal for standing first in Delhi University, MBA  
Examinations in 1972

Awarded All India Post Graduate Scholarship for studies in MBA (1970-72)

**MEMBERSHIP OF PROFESSIONAL BODIES**

- Member on the Board of Governors of ICFAI (1989-92)
- Member on the Board of Governors of Council of Chartered Financial Analyst (1989-95)
- Member on the Academic Council of ICFAI (1992-96)
- Member on the Academic Council of Jamia Hamdard (2000-2006 )
- Member on the Executive Council of Jamia Hamdard (2000-2002)
- Chairman, Board of Research Studies, FMSIT, Jamia Hamdard( 2001-2003)
- Member on the ‘Academic Board’ of NIILM, Delhi (2003-2007)

- Member on the Academic Council of Gautam Buddha University (2010 onwards )
- Member on the Board of Management of Gautam Buddha University (2010 onwards )

### **OTHER ACADEMIC RESPONSIBILITIES/AFFILIATIONS**

- Invited by AICTE (All India Council For Technical Education) as a member of expert committee for approval of new Management Institutions in India in 2002
- Referee to Journals of leading Management Institutes of Delhi
- Examiner to other management institutes and universities in the discipline of finance
- Resource Person for various forums
- Involved with NIIT for their General Management Program for a course on Financial Management

### **HOBBIES AND INTERESTS**

Traveling to different places nationally and internationally.  
I have been to Japan, Kuwait, Thailand, USA, UAE and Bahrain  
Playing Chess and Reading

### **PERSONAL DETAILS**

Date of Birth: 18.08.1951

Marital Status: Married

### **REFERENCES**

- 1) Prof. B S Sahay  
Director  
Indian Institute of Management  
Old Dhamtari Road  
Sejbahar  
Raipur 492015  
Mobile:+919811311147,919752011147 e-mail: [bssahay@gmail.com](mailto:bssahay@gmail.com),  
[bssahay@iimraipur.ac.in](mailto:bssahay@iimraipur.ac.in)
- 2) Prof. Furqan Qamar  
Vice Chancellor  
Central University of Himachal Pradesh  
PO Box 21, Dharamshala, District Kangra (HP)  
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**(N K Jain)**