

## **Vinay Kumar Litoria**

Seasoned professional with more than 12 years of rich and insightful experience in Sales & Business Development.

Worked with Companies like Mirc Electronics Ltd, Videocon, and Toshiba at different levels of management.

Proven skills in spearheading business development initiatives through devising optimum sales & marketing strategies, man management and key accounts management.

Stupendous communication skills, honed with the ability to liaise with all the levels of the management.

Core Competencies are Sales & Marketing, Business Development, Channel and distribution Management and team management.

Successfully done two international collaboration with educational institution in Europe and Australia at GBU.