

Semester-1

S. No.		Code	Subject	Credits	L	T/P
1	C1(F)	MB 101	Principles and Practices of Management	3	3	-
2	C2 (F)	MB 103	Fundamentals of Economics	3	3	-
3	C13 (F)	MB 105	Business Mathematics	3	3	-
4	C4(F)	MB 107	Financial Accounting	3	3	-
5	SEC 1	CS 209	Basic Computer Skills	3	2	2
6	C5 (F)	EN 101	English Proficiency	3	3	-
7	AECC 1	MB111	Sociology for Managers	3	3	-
8	SEC 2	MB 109	Professional Development Lab - I	2	-	4
			General Proficiency	-	-	-
			Total	23	20	6

Ability Enhancement Compulsory Course (AECC):

MB111

Sociology for Managers

Skill Enhancement Course (SEC):

CS 209

Basic Computer Skills

MB 109

Professional Development Lab - I

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Semester-2

S. No.		Code	Subject	Credits	L	T/P
1	C6 (F)	MB 102	Psychology for Managers	3	3	-
2	C7 (F)	MB 104	Managerial Economics	3	3	-
3	C8 (F)	MB 106	Business Statistics-I	3	3	-
4	C9 (F)	MB 108	Financial Analysis	3	3	-
5	SEC 3	CS 211	Fundamentals of Information Technology	3	2	2
6	AECC 2	ES 101	Environmental Studies	3	3	-
7	AECC 3	BS 101	Human Values and Buddhist Ethics	2	2	-
8	SEC 4	MB 110	Professional Development Lab - II	2	-	4
9	C 10	MB 112	Mercantile and Cyber Laws	3	3	
			General Proficiency	-	-	-
			Total	25	22	6

Ability Enhancement Compulsory Course (AECC):

ES 101 Environmental Studies

BS 101 Human Values and Buddhist Ethics

Skill Enhancement Course (SEC):

CS 211 Fundamentals of Information Technology

MB 110 Professional Development Lab - II

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Semester-3

S. No.		Code	Subject	Credits	L	T/P
1	C11	MB 201	Organization Behaviour	3	3	-
2	C 12	MB 203	Marketing Management -I	3	3	-
3	C 13	MB 205	Cost and Management Accounting	3	3	-
4	C 14	MB 207	Financial Management -I	3	3	-
5	C 15	MB 209	Business Statistics-II	3	3	-
6	C 16	MB 211	Business and Society	3	3	-
7	C 17	MB 213	Business Environment	3	3	-
8	OE 1	--	Open Elective - I	2	2	
			General Proficiency	-	-	-
			Total	23	23	-

L: Lecture, T: Tutorial, P: Practical/Presentation

Open Elective - I

Open elective offered by other schools of studies.

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Semester-4

S.No.		Code	Subject	Credits	L	T/P
1	C 18	MB 202	Human Resource Management	3	3	-
2	GE1	--	Generic Elective-I	3	3	-
3	C 19	MB 206	Event Management	3	3	-
4	C 20	MB 208	Operation Research for Decision Making	3	3	-
5	C 21	MB 210	Financial Management-II	3	3	-
6	C 22	MB 212	International Business & Trade	3	3	-
7	C 23	MB 214	Marketing management-II	3	3	-
8	OE 2	--	Open Elective - II	2	2	-
			General Proficiency	-	-	-
			Total	23	23	-

Generic Elective-I

MB 204 Environmental Issues and Business

MB 216 Business Evolutions

Open Elective - II

Open elective offered by other schools of studies.

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Semester-5

S. No.		Code	Subject	Credits	L	T/P
1	C 24	MB 301	Strategic Management -I	3	3	-
2	C 25	MB 303	Financial Markets and Institutions	3	3	-
3	C26	MB 305	Managing Small and Medium Enterprises	3	3	-
4	C 27	MB 307	Business Research Methods	3	3	-
5	C 28	MB 309	Operation Management-I	3	3	-
6	C 29	MB 311	E-Business	3	3	-
7	C 30	CS	Management Information System	2	2	-
8	SEC 5	MB463	Business Communications	3	3	-
			General Proficiency	-	-	-
			Total	23	23	

Skill Enhancement Course (SEC):

MB 463 Business Communications

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Semester-6

S. No.		Code	Subject	Credits	L	T/P
1	C 31	MB 302	Strategic Management- II	3	3	-
2	C 32	MB 304	Managing Development Initiatives	3	3	-
3	C 33	MB 306	Services Management	3	3	-
4	C 34	MB 308	Retail Management	3	3	-
5	C 35	MB 310	Operation Management-II	3	3	-
6	C 36	MB 312	Entrepreneurship & Innovation	3	3	-
7	C 37	MB 314	Global Economic Environment & Geo-Politics	3	3	-
8	C 38	MB 316	Leadership & Team Building	2	2	-
			General Proficiency	-	-	-
			Total	23	23	-

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Semester-7

S. No.		Code	Subject	Credits	L	T/P
1	C39	MB 401	Managing Interpersonal and Team Processes	2	2	-
2	DSE 1	--	Discipline Specific Elective I	2	2	
3	DSE 2	--	Discipline Specific Elective II	2	2	
4	DSE 3	--	Discipline Specific Elective III	2	2	
5	DSE 4	--	Discipline Specific Elective IV	2	2	
6	DSE 5	--	Discipline Specific Elective V	2	2	
7	DSE 6	--	Discipline Specific Elective VI	2	2	-
8	DP	MB 403	Summer Project - I	5	-	5
			General Proficiency	-	-	-
			Total	19	14	5

Discipline Specific Elective (DSE)

Any six subjects from two specializations (three from each specialization) from the attached list. The university/Institute may plan the number of seats per elective paper as per the facility and infrastructure available.

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Semester-8

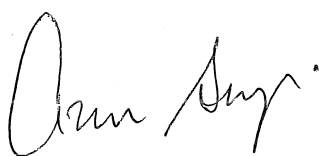



S. No.		Code	Subject	Credits	L	T/P
1	C 40	MB 402	Corporate Case Studies	3	3	-
2	AECC4	MB 512	Corporate Communications	3	3	
3	DSE 7	--	Discipline Specific Elective VII	2	2	
4	DSE 8	--	Discipline Specific Elective VIII	2	2	
5	DSE 9	--	Discipline Specific Elective IX	2	2	
6	DSE 10	--	Discipline Specific Elective X	2	2	
7	DP	MB 404	Minor Research Project	10	-	10
8			General Proficiency	-	-	-
			Total	24	14	10

Ability Enhancement Compulsory Course (AECC):

MB 512 Corporate Communications

Discipline Specific Elective (DSE)

Any six subjects from two specializations (three from each specialization) from the attached list. The university/Institute may plan the number of seats per elective paper as per the facility and infrastructure available.





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Semester-9

S. No.		Code	Subject	Credits	L	T/P
1	C 41	MB 501	Total Quality Management	2	2	-
2	C 42	MB 503	Manpower Development for Technological Changes	3	3	-
3	DSE 11	--	Discipline Specific Elective XI	3	3	-
4	DSE 12	--	Discipline Specific Elective XII	3	3	-
5	DSE 13	---	Discipline Specific Elective XIII	3	3	-
6	DSE 14	--	Discipline Specific Elective XIV	3	3	-
7	DP	MB 505	Summer Project - II	5	-	5
			General Proficiency	-	-	-
			Total	22	17	5

Discipline Specific Elective (DSE):

Any four subjects from two specializations (two from each specialization) from the attached list. The university/Institute may plan the number of seats per elective paper as per the facility and infrastructure available.

Semester-10

Sr. No.			Subject	Credits	L	T/P
1	DP	MB 502	Major Research Project	25	--	-
			General Proficiency	-	-	-
			Total	25	-	-

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List of Electives (Area wise)

Discipline Specific Elective (DSE)

Finance

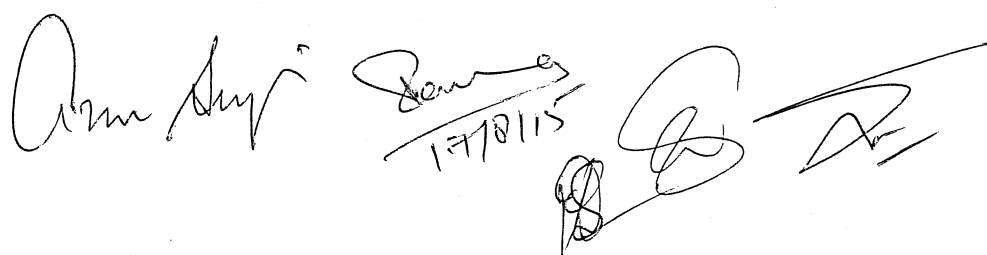
MB – 521	Management of Financial Services
MB – 522	Financial Derivatives
MB – 523	International Financial Management
MB – 524	Tax Planning & Management
MB – 525	Security Analysis & Portfolio Management
MB – 526	Wealth & Investment Management
MB – 527	Corporate Valuation & Restructuring
MB – 528	Financial Modeling
MB – 529	Micro Finance
MB – 530	Financial Re-engineering
MB – 531	Public Finance
MB – 532	Risk Management

Human Resource Management

MB – 533	Organisation Change & Development
MB – 534	Cross Cultural Management
MB – 535	Performance Management & Competency Mapping
MB – 536	Training & Development
MB – 537	Diversity Management
MB – 538	Compensation Management
MB – 539	Industrial Psychology
MB – 540	Leadership & Team Building
MB – 541	Recruitment and Selection
MB – 542	International HRM
MB – 543	Labour Laws
MB – 544	Industrial Relations

Marketing

MB – 545	Sales & Distribution Management
MB – 546	Advertising & Sales Promotion
MB – 547	Marketing of Services
MB – 548	Customer Relationship Management
MB – 549	Consumer Behaviour
MB – 550	Strategic Retail Management
MB – 551	Marketing Research
MB – 552	Rural Marketing
MB – 553	International Marketing
MB – 554	Brand Management
MB – 555	IT in Retailing
MB – 556	Integrated Marketing Communication



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Operations

MB – 557	Logistics and Supply Chain Management
MB – 558	Business Process Re-engineering
MB – 559	Spread Sheet Modelling for Business Decisions
MB – 560	Service Operations Management
MB – 561	Project Management & Control
MB – 562	Operations Strategy
MB – 563	Inventory Management
MB – 564	Materials Management
MB – 565	Six Sigma
MB – 566	Warehousing Management
MB – 567	
MB – 568	

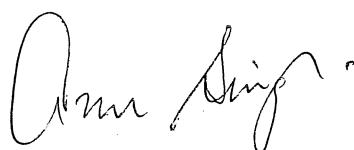
Strategy


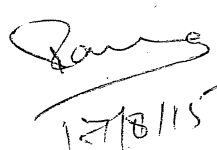
MB – 569	Managing International Strategy
MB – 570	Social Entrepreneurship
MB – 571	Managing Growth Strategies
MB – 572	Management of Innovation
MB – 573	Competitive Strategy
MB – 574	Strategy Implementation and Business Transformation
MB – 575	Family Businesses Management
MB – 576	Building high performance organizations
MB – 577	Managing Intellectual Property Rights
MB – 578	Knowledge Management and Learning Organization
MB – 579	Strategic Alliances and Corporate Restructuring
MB – 580	Leadership, Vision and Entrepreneurship

Information Technology

MB – 581	E-Governance
MB – 582	Cyber Security & Business Intelligence
MB – 583	Strategic Management for IT
MB – 584	Software Project Management
MB – 585	Data Mining
MB – 586	
MB – 587	
MB – 588	
MB – 589	
MB – 590	
MB – 591	
MB – 592	

The Board of Studies of School of Management may amend the above list from time to time.





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